

CoreSeries
**Passive
Portfolios**

Managed
Portfolios options

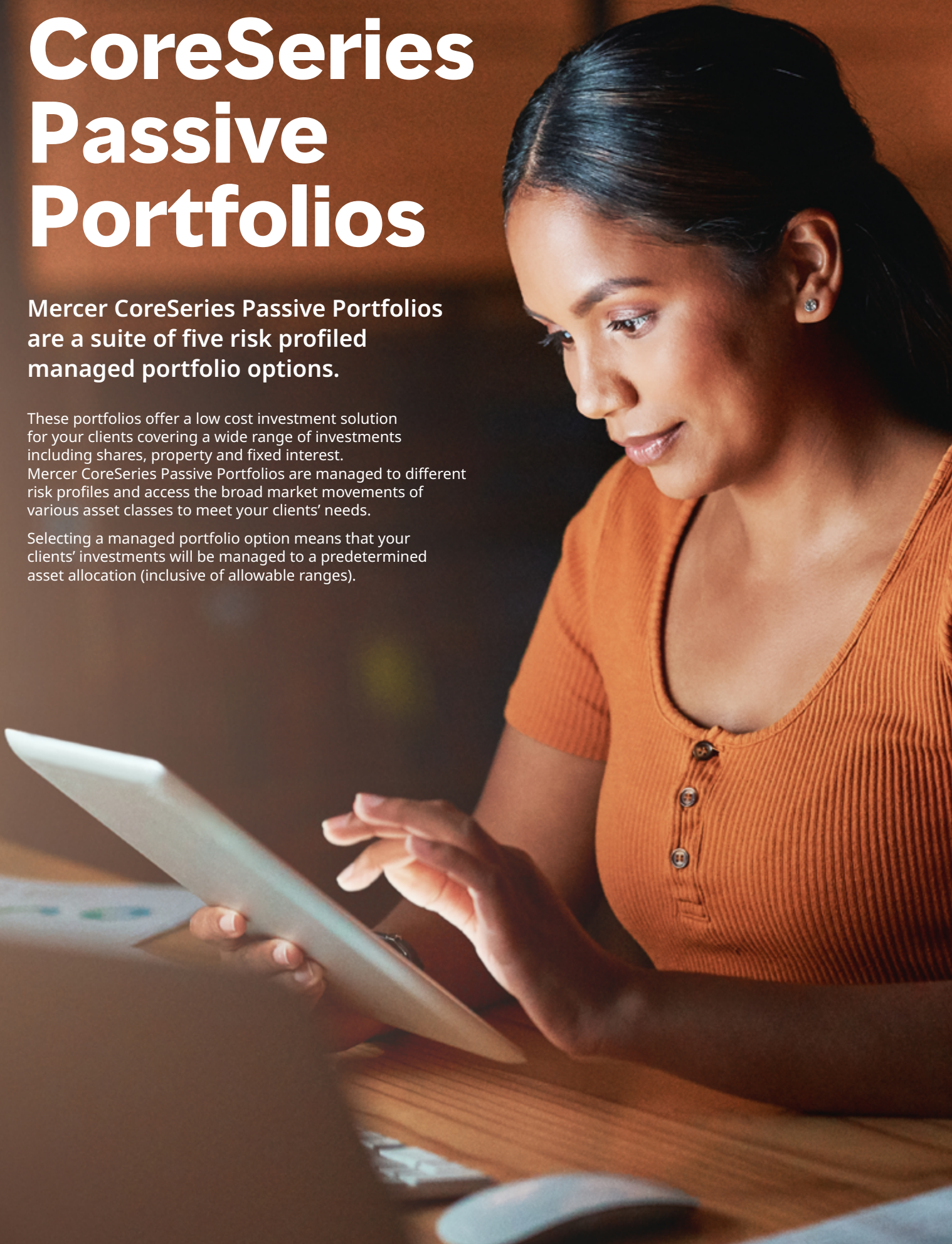


Mercer CoreSeries Passive Portfolios

Mercer CoreSeries Passive Portfolios are a suite of five risk profiled managed portfolio options.

These portfolios offer a low cost investment solution for your clients covering a wide range of investments including shares, property and fixed interest. Mercer CoreSeries Passive Portfolios are managed to different risk profiles and access the broad market movements of various asset classes to meet your clients' needs.

Selecting a managed portfolio option means that your clients' investments will be managed to a predetermined asset allocation (inclusive of allowable ranges).



5 ways to grow

Select a Portfolio

You can select from five different Mercer CoreSeries Passive Portfolio profiles depending on the needs of your clients.



Mercer CoreSeries Passive Conservative Portfolio

Seeks to deliver predominantly income and some growth returns with a low probability of loss over the short term. The portfolio aims to track the overall return of a diversified portfolio of underlying investments.

The majority (approximately 70%) of the investment is in defensive investments.

Minimum suggested investment timeframe 3 years



Mercer CoreSeries Passive Moderate Portfolio

Seeks to deliver a combination of predominantly income and stable growth returns. The portfolio aims to track the overall return of a diversified portfolio of underlying investments.

The investment is in both defensive (approximately 50%) and growth-oriented (approximately 50%) investments.

Minimum suggested investment timeframe 4 years



Mercer CoreSeries Passive Balanced Portfolio

Seeks to deliver predominantly moderate growth and some income returns. The portfolio aims to track the overall return of a diversified portfolio of underlying investments.

The majority (approximately 70%) of the investment is in growth-oriented investments.

Minimum suggested investment timeframe 5 years



Mercer CoreSeries Passive Growth Portfolio

Seeks to deliver predominantly moderate to high growth and some income returns. The portfolio aims to track the overall return of a diversified portfolio of underlying investments.

The majority (approximately 85%) of the investment is in growth-oriented investments.

Minimum suggested investment timeframe 6 years



Mercer CoreSeries Passive High Growth Portfolio

Seeks to deliver predominantly high growth returns. The portfolio aims to track the overall return of a diversified portfolio of underlying investments.

The majority (approximately 98%) of the investment is in growth-oriented investments.

Minimum suggested investment timeframe 7 years



How are Mercer CoreSeries Passive Portfolios managed?

Mercer is the investment manager for the portfolios, providing investment products and solutions across a range of asset classes, including shares, property and fixed interest.

Mercer CoreSeries Passive Managed Portfolios are constructed according to Mercer's robust research and risk management process which combines quantitative and qualitative analysis. Mercer CoreSeries Passive Portfolios are assembled using a range of index funds and exchange traded funds, each selected to play a specific role in terms of income, growth and diversification, within each risk-based profile.

Asset class ranges have been set to allow for the flexibility to adjust to changing market and investment circumstances. Final decisions are determined through the team's investment process, combining peer review and Investment Committee approval.

Minimum cash holdings may be determined by the relevant platform provider. Mercer's investment team factor this in as part of the asset allocation decision-making within the portfolios.

The Investor Directed Portfolio Services (IDPS) operator of the Managed Portfolios rebalances all managed portfolio options regularly, establishing minimum transaction levels to protect against unnecessary costs and impact to clients. You can access all information and reporting for your clients' investments through the selected IDPS platform.

Invest with insight

Underlying funds for the Mercer CoreSeries Passive Portfolios

Mercer's investment team uses index funds in the strategy to provide exposure to each asset class. ETFs may also be used.

The table below provides details of the asset class and current underlying fund exposures. Allocations to the below funds vary between Mercer CoreSeries Passive Portfolio options. Funds may be added or removed from time-to-time.

Asset Class	Underlying Funds	Index
Australian shares	Mercer Indexed Australian Shares Fund	S&P/ASX 300 Accumulation Index
International shares (unhedged)	Mercer Indexed International Shares Fund (unhedged)	MSCI World ex Australia (Standard) Index (Net Dividends) in Australian dollars
International shares (hedged)	BlackRock Indexed Hedged International Equity Fund	MSCI World ex Australia Index SM (hedged in AUD with net dividends reinvested)
Australian fixed interest	Mercer Indexed Australian Fixed Interest Fund	Bloomberg AusBond Composite 0+ Yr Index SM
International fixed interest	Mercer Indexed International Fixed Interest Fund	Barclays Global Aggregate Bond Index (fully hedged) in Australian dollars
Australian REITS	Mercer Indexed Australian Listed Property Fund	S&P/ASX 300 A-REIT Accumulation Index
Global REITS	BlackRock Global Listed Property Index Fund (hedged)	FTSE/EPRA/NAREIT Developed Net TR Index (AUD Hedged)
Liquidity	Advance Cash Multi-Blend Fund	Bloomberg AusBond Bank Bill Index SM
Cash	Minimum cash holding determined by the relevant platform provider	Bloomberg AusBond Bank Bill Index SM

Why you should consider selecting a Mercer CoreSeries Passive Portfolio option for your clients



1

The ability to access a low cost, diversified market exposure for your clients using index based strategies.



2

The ability to get access to managed portfolio options managed by Mercer's professional investment management team and Investment Solutions, supported by the institutional and operational framework of Mercer.



3

Asset administration is conducted by the IDPS operator of the Managed Portfolios allowing you greater time to focus on your client relationships.



4

A single point of access to your clients' portfolios through selected IDPS platforms, allowing you to download the reporting you need in one place.



5

The managed portfolio structure offers added transparency with the ability to view the underlying funds and their respective weights within each portfolio.

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CoreSeries Portfolios are available through selected IDPS platforms. Please contact your adviser to find out what platforms this is available on.

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